

October 31, 2013

When I hear something more than once, I feel it's the universe kicking me and telling me to LISTEN. Last week, we launched our 16th Forum, Illuminati. Brian McIlwee is the moderator and he started the meeting by sharing two of his favorite quotes. The first was the same quote Deanna Salo shared with the audience at the most recent "Best Places to Work" Program. Hearing these wise words for a second time made me realize how well it represented what the members of the CFBC do for each other in many ways:

"We are not just coming together today to hear ideas. We all came here for the same reason. Every single one of us came here because we share something. We have similar values and beliefs and it's the reason we showed up. We don't know each other but yet we do know something about each other. This is very important, you see, because the very survival of the human race is our ability to surround ourselves with people who believe what we believe. When we surround ourselves with people who believe what we believe, something remarkable happens. TRUST emerges. Trust is a FEELING, a distinctly HUMAN experience. Trust comes from a space of common values and beliefs. When we surround ourselves with people who believe what we believe we are more confident to take risks, we are more confident to experiment, which requires failure by the way, we are more confident to go off and explore, knowing that there is someone there who will watch our back and help us when we fall. Our very survival depends on it." -Simon Sinek

Brian also shared a paragraph out of the book [True North by Bill George](#) about peer groups. He explained how our peers have the ability to question and challenge each one of us to be a better leader. What makes peer groups so successful is the structure behind them.

For me, hearing both these quotes again helped me remember just how valuable trust within a Forum is for us all. I hope the universe encourages you to LISTEN this month by repeating a quote to remind you of an important lesson.



Have a joyful day,

Judy Hogel
Chicago Family Business Council at
DePaul University
Executive Director

Upcoming Event



THE TIBERIAS SUCCESS FORMULA

How to Supercharge
Yourself and Your Business



- DePaul's Showcase of Crain's 40 Under 40
- **UNCOMMON QUESTIONS**
- Mentors, Co-Founders, and
- Employees: Who Will Join
- You on Your Journey?



[Join us](#) on Thursday, **November 7, 2013** from 2:00 pm – 7:30 pm as we spend an afternoon delving into the power of people – including harnessing your own power to supercharge your life and your business.

Supercharge Yourself and Your Business: The Tiberias Success Formula

Boaz Rauchwerger kicks off our afternoon with a high-energy and interactive presentation that will encourage you to supercharge your career and your life. For the last 30 years, Boaz has conducted thousands of seminars internationally on goal setting and high achievement. His time with us will be spent focused on creating a championship attitude every day and building great relationships that lead to even greater success.

As a preview, feel free to sign up for Boaz's weekly newsletter by simply going to his [web site](#) and registering. You can also view some of Boaz's over 400 personal development and high-performance videos on his [YouTube Channel!](#)

Uncommon Questions Three: Mentors, Co-Founders, and Employees: Who Will Join You on Your Journey?

The individuals you know, meet, and hire on your entrepreneurial journey will have a significant impact on your success. Join four of Crain's 40 Under 40 business leaders as they discuss navigating the many relationships in their business — from the must-have team members, the friends-turned-business partners, and those they turn to when times get tough.

To register and for more information, click [here](#).

We're in This Together



Have you ever wondered what the CFBC is all about? Our Membership Committee has put together the "We're in This Together" program to give invited guests a first-hand glimpse into what makes the CFBC different from other professional organizations. Sharing experiences. Imparting hard-learned lessons. Revealing truths. Celebrating triumphs. All done Together.

In life and in business, overcoming hurdles and savoring victories is always best when in the company of others. This is the essence of The Chicago Family Business Council.

To join us for an intimate evening to experience what the members of the CFBC already know- We're In This Together, please email [Judy](#).

Welcome New Members



The CFBC is thrilled to welcome our newest members:

Nirel Inman of [Chicago Glue Machine & Supply Company, Inc.](#) Nirel's organization is one of the largest H.B. Fuller adhesive company distributors in the United States with a primary focus on glue applications, adhesive products and applicators.

Andy Sanghani of [Systematics](#). For over three decades Systematics has been manufacturing a variety of items from simple plaques or trophies to complex multi-material POP displays.

Jay Skiersch of [Interra Global](#). Jay is the second partner from Interra Global to join CFBC. Interra Global has offices in both China and the United States, providing customers with material sourcing solutions.

Matt Ahrens of [Nuance Solutions](#). Matt is the fourth member from Nuance Solutions executive team to join the CFBC. The company is a leading innovative manufacturer of specialty and maintenance chemicals. Today, Nuance Solutions is focusing on developing efforts in the emerging environmental cleaning products market.

Jackie Bone of [Bone Roofing Supply Inc.](#) Jackie is part of the 3rd generation of the Bone family to join CFBC. Bone Roofing Supply is a material supplier to roofing contractors.

We're very happy to have each of these members join the CFBC community!

In the News



We joyfully announce the birth of Neil and Annette O'Donnell's third beautiful baby girl into the world, Alexandra Marie was born on 10/8/13 at 4:40 a.m., weighed 8lbs. 10 ounces. The Progressive Industries "family business" is truly growing! Neil and Annette are doing great and Valerie O'Donnell couldn't be more excited. Congratulations Neil, Annette and Valerie!

Reviews You Can Use



Creating a "Best Places to Work" Culture

Wednesday, October 2, 2013

The *Net Promoter Score* for this program was 9.4 out of 10.

What is the *Net Promoter Score*? It measures how likely people are to recommend this type of program to their friends and colleagues.

Here are some of the comments our guests had to say:

~ "[Deanna Salo] should be on TV!"

~ "This was the best event up to date, best topic and the way it was covered was on point."

~ "This was great!"

~ "Invaluable"

~ "I really like the quarter/nickel/penny value assessment."

To view photos, click [here](#).

Save the Date



Upcoming CFBC Socials:

'Kook Off Your New Year Right' - Put on your aprons and join the Chicago Family Business Council on **January 9th, 2014** at 6:00 pm at Cooking Fools. You're in for an evening of fun and learning as chef instructors take us through some simple and delicious hors d'oeuvres recipes. Let's get cookin'!

'CFBC Summer Classic' - Grab your clubs and gather with us to golf 18 holes at the Medinah Country Club this summer! CFBC members will enjoy a day of dining, golf and beautiful greens. We will begin with lunch, play a round of golf on course #2 and end the day with drinks and hors d'oeuvres. Tentative date is Monday, June 9, 2014.

CFBC Members and invited guests only.



Add us to your social media! Like us on Facebook, follow us on Twitter, and join our LinkedIn group.

Chicago Family Business Council's 2013-2014 Executive Committee

Chairman, **Burt Klein**, PortionPac Chemical Corporation

President, **John Friedman**, Northern Container

1st Vice-President, **Bob Carmody**, Diana's Bananas, Inc.

2nd Vice-President, **Gina Krusinski**, Krusinski Construction Company

Chicago Family Business Council Staff

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